Partner SuiteLife

Course:	Demo and Delivery Week
Language:	English
Class Dates and Times:	Monday February 10, 2025, through Friday February 14, 2025 9:00 a.m. – 4:00 p.m. Central Standard Time There will be a 40-minute lunch break each day.
Focus Region:	This class is primarily aimed at Partners based in the US and Canada.
Agenda:	Demo and delivery topics will be covered throughout days 1-5. See below for the topic schedule per day.

Topics	
Day 1	SuiteSuccess Motion and NetSuite Go to Market
Day 2	NetSuite Alignment, Scoping, and Bundle Deployment
Day 3	Demo best practices, process flows, configuration approach
Day 4	Demo excellence, data migration, analytics, and reporting
Day 5	User Acceptance Testing, Project Go-Live, Final Presentations, Partner Learning Path & Next Steps

Pre-work	You must complete the required pre-work in the Learning Portal before attending class (refer to your class confirmation email for details).
Pre-Class Check-in Session	**It is mandatory that each attendee join a pre-class check-in session**, to ensure you are fully prepared for your class. In the session your class facilitators will: • Review Zoom features that will be used for the class delivery • Ensure that you have access to all the resources and tools you will need for the class • Answer any questions you may have about the pre-work
Zoom Invitation	Watch your inbox for Zoom invitations: • Check-In session invitation will be sent approximately one to two weeks before class. • Class invitation will be sent after Check-in session. • Please note that the Zoom meeting will be open 15 minutes in advance of the official start time should you wish to test your Zoom settings and get comfortable ahead of the class start.
Class Requirements	• There will be daily homework • Note: Oracle policy prohibits the use of 3rd party note taking/recording software • A final presentation on the last day of class is required to pass the course and receive a class completion document. Presentations to be delivered in English.
Webcam	A webcam is not mandatory, but it is recommended! At certain points, the Facilitators will invite attendees to use their webcams such as at the beginning of each class and during the wrap-up portions at the end of each day.