

ORACLE NETSUITE

# SuiteLife



| <b>Course:</b>                                | SuiteLife Campus  |   |  |   |        |        |                        |                                      |                    |                |                 |                        |               |  |  |  |                |  |  |                                      |                                   |                     |  |   |   |  |                   |  |  |  |  |                                    |   |   |  |   |
|---|---|---|--|---|--------|--------|------------------------|--------------------------------------|--------------------|----------------|-----------------|------------------------|---------------|--|--|--|----------------|--|--|--------------------------------------|-----------------------------------|---------------------|--|---|---|--|-------------------|--|--|--|--|------------------------------------|---|---|--|---|
| <b>Language:</b>                              | English   |   |  |   |        |        |                        |                                      |                    |                |                 |                        |               |  |  |  |                |  |  |                                      |                                   |                     |  |   |   |  |                   |  |  |  |  |                                    |   |   |  |   |
| <b>Class Dates and Times:</b>                 | <p>Thursday April 6, 2023, through Friday May 5, 2023<br/>                     9:00 a.m. – 5:30 p.m. Central European Time</p> <ul style="list-style-type: none"> <li>The typical day is 9am – 3pm facilitated sessions and activities, lunch break</li> <li>3:00pm-5:30pm. Offline homework / e-learning / group prep</li> </ul>   |   |  |   |        |        |                        |                                      |                    |                |                 |                        |               |  |  |  |                |  |  |                                      |                                   |                     |  |   |   |  |                   |  |  |  |  |                                    |   |   |  |   |
| <b>Sample schedule for Delivery Topics:</b>   | <table border="1"> <thead> <tr> <th>Pillars</th> <th>Week 1</th> <th>Week 2</th> <th>Week 3</th> <th>Week 4</th> </tr> </thead> <tbody> <tr> <td><b>Business Acumen</b></td> <td>Accounting 101<br/>Business Processes</td> <td>Industry Verticals</td> <td>Transformation</td> <td>Business Impact</td> </tr> <tr> <td><b>Business Skills</b></td> <td>Credentialing</td> <td>Client Management<br/>Notetaking<br/>Strategic Communication</td> <td>Objection Handling<br/>Storytelling<br/>Customers &amp; Conflict</td> <td>Professionalism 101<br/>Time Management</td> </tr> <tr> <td><b>Product</b></td> <td>Admin Fundamentals<br/>ERP Fundamentals<br/>Financial Management</td> <td>Data Migration<br/>Business Process Areas</td> <td>SuiteAnalytics<br/>Reports &amp; Searches</td> <td>Accounting NetSuite<br/>Essentials</td> </tr> <tr> <td><b>SuiteSuccess</b></td> <td>Alignment<br/>Sales to PS KT<br/>Bundle Deployment</td> <td>Process Walkthrough<br/>Data Migration Strategy<br/>Configuration</td> <td>Individual Process<br/>Walkthroughs<br/>UAT</td> <td>Data Migration<br/>Transactions &amp; Cutover<br/>Go Live Delivery</td> </tr> <tr> <td colspan="5"><b>Highlights</b></td> </tr> <tr> <td><b>Activities &amp; Case Study</b></td> <td><b>Teach-back</b><br/>Admin Fundamentals<br/>ERP Fundamentals</td> <td><b>Group Role Plays</b><br/>Process Walkthrough<br/>Personalization</td> <td><b>Individual Role Plays</b><br/>Design to Build<br/>Order to Cash<br/>Procure to Pay<br/>Record to Report<br/><br/><b>Group Role Plays</b><br/>UAT</td> <td><b>Teach-back</b><br/>Accounting Essentials<br/>Final Presentations</td> </tr> </tbody> </table> | Pillars   | Week 1   | Week 2  | Week 3 | Week 4 | <b>Business Acumen</b> | Accounting 101<br>Business Processes | Industry Verticals | Transformation | Business Impact | <b>Business Skills</b> | Credentialing | Client Management<br>Notetaking<br>Strategic Communication | Objection Handling<br>Storytelling<br>Customers & Conflict | Professionalism 101<br>Time Management | <b>Product</b> | Admin Fundamentals<br>ERP Fundamentals<br>Financial Management | Data Migration<br>Business Process Areas | SuiteAnalytics<br>Reports & Searches | Accounting NetSuite<br>Essentials | <b>SuiteSuccess</b> | Alignment<br>Sales to PS KT<br>Bundle Deployment | Process Walkthrough<br>Data Migration Strategy<br>Configuration | Individual Process<br>Walkthroughs<br>UAT | Data Migration<br>Transactions & Cutover<br>Go Live Delivery | <b>Highlights</b> |  |  |  |  | <b>Activities &amp; Case Study</b> | <b>Teach-back</b><br>Admin Fundamentals<br>ERP Fundamentals | <b>Group Role Plays</b><br>Process Walkthrough<br>Personalization | <b>Individual Role Plays</b><br>Design to Build<br>Order to Cash<br>Procure to Pay<br>Record to Report<br><br><b>Group Role Plays</b><br>UAT | <b>Teach-back</b><br>Accounting Essentials<br>Final Presentations |
| Pillars                                       | Week 1  | Week 2  | Week 3   | Week 4  |        |        |                        |                                      |                    |                |                 |                        |               |  |  |  |                |  |  |                                      |                                   |                     |  |   |   |  |                   |  |  |  |  |                                    |   |   |  |   |
| <b>Business Acumen</b>                        | Accounting 101<br>Business Processes  | Industry Verticals  | Transformation   | Business Impact   |        |        |                        |                                      |                    |                |                 |                        |               |  |  |  |                |  |  |                                      |                                   |                     |  |   |   |  |                   |  |  |  |  |                                    |   |   |  |   |
| <b>Business Skills</b>                        | Credentialing   | Client Management<br>Notetaking<br>Strategic Communication        | Objection Handling<br>Storytelling<br>Customers & Conflict   | Professionalism 101<br>Time Management                            |        |        |                        |                                      |                    |                |                 |                        |               |  |  |  |                |  |  |                                      |                                   |                     |  |   |   |  |                   |  |  |  |  |                                    |   |   |  |   |
| <b>Product</b>                                | Admin Fundamentals<br>ERP Fundamentals<br>Financial Management  | Data Migration<br>Business Process Areas                          | SuiteAnalytics<br>Reports & Searches   | Accounting NetSuite<br>Essentials                                 |        |        |                        |                                      |                    |                |                 |                        |               |  |  |  |                |  |  |                                      |                                   |                     |  |   |   |  |                   |  |  |  |  |                                    |   |   |  |   |
| <b>SuiteSuccess</b>                           | Alignment<br>Sales to PS KT<br>Bundle Deployment  | Process Walkthrough<br>Data Migration Strategy<br>Configuration   | Individual Process<br>Walkthroughs<br>UAT  | Data Migration<br>Transactions & Cutover<br>Go Live Delivery      |        |        |                        |                                      |                    |                |                 |                        |               |  |  |  |                |  |  |                                      |                                   |                     |  |   |   |  |                   |  |  |  |  |                                    |   |   |  |   |
| <b>Highlights</b>                             |   |   |  |   |        |        |                        |                                      |                    |                |                 |                        |               |  |  |  |                |  |  |                                      |                                   |                     |  |   |   |  |                   |  |  |  |  |                                    |   |   |  |   |
| <b>Activities &amp; Case Study</b>            | <b>Teach-back</b><br>Admin Fundamentals<br>ERP Fundamentals   | <b>Group Role Plays</b><br>Process Walkthrough<br>Personalization | <b>Individual Role Plays</b><br>Design to Build<br>Order to Cash<br>Procure to Pay<br>Record to Report<br><br><b>Group Role Plays</b><br>UAT | <b>Teach-back</b><br>Accounting Essentials<br>Final Presentations |        |        |                        |                                      |                    |                |                 |                        |               |  |  |  |                |  |  |                                      |                                   |                     |  |   |   |  |                   |  |  |  |  |                                    |   |   |  |   |
| <b>Step 1. Pre-work</b>                       | You must complete the required pre-work in the Learning Portal before attending class (refer to your class confirmation email for details).   |   |  |   |        |        |                        |                                      |                    |                |                 |                        |               |  |  |  |                |  |  |                                      |                                   |                     |  |   |   |  |                   |  |  |  |  |                                    |   |   |  |   |
| <b>Step 2. SuiteLife Campus Entrance Exam</b> | Before attending class, you must take the SuiteLife Campus: Entrance Exam. After you register for this class, you will receive instructions on how to request an exam voucher and how to access the online exam.  |   |  |   |        |        |                        |                                      |                    |                |                 |                        |               |  |  |  |                |  |  |                                      |                                   |                     |  |   |   |  |                   |  |  |  |  |                                    |   |   |  |   |

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| <b>Step 3. Pre-Class Check-in Session</b> | <p>The check in session for the class will happen approximately three weeks before your class. Watch your email for a Zoom invitation.</p> <p><b>It is mandatory that each attendee join a pre-class check-in session</b>, to ensure you are fully prepared for your class. In the session your class facilitators will:</p> <ul style="list-style-type: none"><li>• Review Zoom features that will be used for the class delivery</li><li>• Ensure that you have access to all the resources and tools you will need for the class</li><li>• Answer any questions you may have about the pre-work</li></ul> |
| <b>Zoom Invitation</b>                    | <p>Watch your inbox for Zoom invitations:</p> <ul style="list-style-type: none"><li>• Check-in session invitation will be sent three weeks before class.</li><li>• Class invitation will be sent after Check-in session.</li></ul>   |