

ORACLE NETSUITE

SuiteLife



Course:	Demo and Delivery Week		
Language:	English		
Class Dates and Times:	Monday, May 22 nd to Friday, May 26 th 2023 8:30am – 4pm Central European Time		
Focus Region:	This class is specifically for Partners based in EMEA.		
Location:	Oracle Offices, Utrecht, Netherlands – please <i>do not</i> reserve accommodation or any travel until the class “cut-off” date of April 28th, 2023.		
Agenda:	<p>The Demo & Delivery class is a blend of all of the most important practices and skills that you need to acquire whether your role is that of a Pre-Sales/Solution Consultant or an Implementation Consultant.</p> <table><tr><td>Demo Track Highlights Include: Pre-Sales Motion Demo Excellence Demo Best Practices Leading Practices Technical Overview Pulling it all Together</td><td>Delivery Track Highlights Include: How to Implement Project Kick-off Bundle Deployment Personalization & Customization Data Migration Go Live & Project Close</td></tr></table>	Demo Track Highlights Include: Pre-Sales Motion Demo Excellence Demo Best Practices Leading Practices Technical Overview Pulling it all Together	Delivery Track Highlights Include: How to Implement Project Kick-off Bundle Deployment Personalization & Customization Data Migration Go Live & Project Close
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Pre-work	You must complete the required pre-work in the Learning Portal before attending class (refer to your class confirmation email for details). However, if you completed any of the training courses in in the pre-work curriculum previously, please notify nsgbu-partnerenablement_ww@oracle.com .		
Pre-Class Check-in Session	<p>It is mandatory that each attendee join a pre-class check-in session, to ensure you are fully prepared for your class. In the session your class facilitators will:</p> <ul style="list-style-type: none">• Explain all of the logistics in order to make the class a success for all delegates.• Ensure that you have access to all the resources and tools you will need for the class• Answer any questions you may have about the pre-work		