

ORACLE NETSUITE

SuiteLife



Course:	Demo and Delivery Week		
Language:	English		
Class Dates and Times:	Monday, November 13 th to Friday, November 17 th 2023 8:30am – 4pm London time 9:30am – 5pm Central European Time		
Focus Region:	This class is specifically for Partners based in EMEA.		
Agenda:	<p>The Demo & Delivery class is a blend of all of the most important practices and skills that you need to acquire whether your role is that of a Pre-Sales/Solution Consultant or an Implementation Consultant.</p> <table><tr><td>Demo Track Highlights Include: Pre-Sales Motion Demo Excellence Demo Best Practices Leading Practices Technical Overview Pulling it all Together</td><td>Delivery Track Highlights Include: How to Implement Project Kick-off Bundle Deployment Personalization & Customization Data Migration Go Live & Project Close</td></tr></table>	Demo Track Highlights Include: Pre-Sales Motion Demo Excellence Demo Best Practices Leading Practices Technical Overview Pulling it all Together	Delivery Track Highlights Include: How to Implement Project Kick-off Bundle Deployment Personalization & Customization Data Migration Go Live & Project Close
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Pre-work	You must complete the required pre-work in the Learning Portal before attending class (refer to your class confirmation email for details). However, if you completed any of the training courses in in the pre-work curriculum previously, please notify nsgbu-partnerenablement_ww@oracle.com .		
Pre-Class Check-in Session	<p>It is mandatory that each attendee join a pre-class check-in session, to ensure you are fully prepared for your class. In the session your class facilitators will:</p> <ul style="list-style-type: none">• Explain all of the logistics in order to make the class a success for all delegates.• Ensure that you have access to all the resources and tools you will need for the class• Answer any questions you may have about the pre-work		
Location	<p>Watch your inbox for Zoom invitations:</p> <ul style="list-style-type: none">• Check-In session invitation will be sent approximately two weeks before class• Class invitation will be sent after Check-in session• Please note that the Zoom meeting will be open 15 minutes in advance of the official start time, should you wish to test your Zoom settings and get comfortable ahead of the class start.		