

ORACLE NETSUITE

SuiteLife



Course:	Demo and Delivery Week														
Language:	English														
Class Dates and Times:	Monday, January 22, 2024, to Friday, January 26, 2024 8:30am – 4pm London time 9:30am – 5pm Central European Time														
Focus Region:	This class is specifically for Partners based in EMEA.														
Agenda:	<p>The Demo & Delivery class is a blend of all of the most important practices and skills that you need to acquire whether your role is that of a Pre-Sales/Solution Consultant or an Implementation Consultant.</p> <table><tr><td>Demo Track Highlights Include:</td><td>Delivery Track Highlights Include:</td></tr><tr><td>Pre-Sales Motion</td><td>How to Implement</td></tr><tr><td>Demo Excellence</td><td>Project Kick-off</td></tr><tr><td>Demo Best Practices</td><td>Bundle Deployment</td></tr><tr><td>Leading Practices</td><td>Personalization & Customization</td></tr><tr><td>Technical Overview</td><td>Data Migration</td></tr><tr><td>Pulling it all Together</td><td>Go Live & Project Close</td></tr></table>	Demo Track Highlights Include:	Delivery Track Highlights Include:	Pre-Sales Motion	How to Implement	Demo Excellence	Project Kick-off	Demo Best Practices	Bundle Deployment	Leading Practices	Personalization & Customization	Technical Overview	Data Migration	Pulling it all Together	Go Live & Project Close
Demo Track Highlights Include:	Delivery Track Highlights Include:														
Pre-Sales Motion	How to Implement														
Demo Excellence	Project Kick-off														
Demo Best Practices	Bundle Deployment														
Leading Practices	Personalization & Customization														
Technical Overview	Data Migration														
Pulling it all Together	Go Live & Project Close														
Pre-work	You must complete the required pre-work in the Learning Portal before attending class (refer to your class confirmation email for details). However, if you completed any of the training courses in in the pre-work curriculum previously, please notify nsgbu-partnerenablement_ww@oracle.com .														
Pre-Class Check-in Session	<p>It is mandatory that each attendee join a pre-class check-in session, to ensure you are fully prepared for your class. In the session your class facilitators will:</p> <ul style="list-style-type: none">• Explain all of the logistics in order to make the class a success for all delegates.• Ensure that you have access to all the resources and tools you will need for the class• Answer any questions you may have about the pre-work														
Location	<p>Watch your inbox for Zoom invitations:</p> <ul style="list-style-type: none">• Check-In session invitation will be sent approximately two weeks before class• Class invitation will be sent after Check-in session• Please note that the Zoom meeting will be open 15 minutes in advance of the official start time, should you wish to test your Zoom settings and get comfortable ahead of the class start.														